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## **TECHCOMP (HOLDINGS) LIMITED**

**天美（控股）有限公司\***

*(Incorporated in Bermuda with limited liability)*

Hong Kong Stock Code: 1298

Singapore Stock Code: T43

### **OVERSEAS REGULATORY ANNOUNCEMENT**

This announcement is published pursuant to Rule 13.09 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited.

Please refer to the next page for the document which has been published by Techcomp (Holdings) Limited (the “Company”) on the website of the Singapore Exchange Securities Trading Limited on 13 November 2012.

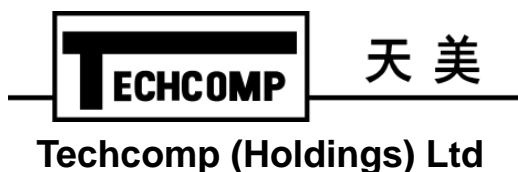
By Order of the Board  
**Techcomp (Holdings) Limited**  
**Sin Sheung Nam Gilbert**  
*Company Secretary*

Hong Kong, 13 November 2012

*As at the date of this announcement, the executive Directors are Mr. Lo Yat Keung (Chairman), Mr. Chan Wai Shing and Mr. Xu Guoping, and the independent non-executive Directors are Mr. Seah Kok Khong, Manfred, Mr. Ho Yew Yuen and Mr. Teng Cheong Kwee.*

*\* For identification purpose only*

**[MEDIA RELEASE]**



- **Achieves Stable Growth in Revenue for 9M2012**
- **Concerns on sales of Japanese products for the distribution business in PRC market in 4Q2012 given the tense Sino-Japan relations recently**

**Financial Highlights**

For the three months ended 30 September (US\$ '000 )	2012	2011	Change (%)
Revenue	38,498	34,341	12.1
Gross profit	11,408	10,700	6.6
Profit for the period	1,059	1,156	(8.4)

For the nine months ended 30 September (US\$ '000 )	2012	2011	Change (%)
Revenue	106,730	95,152	12.2
Gross profit	31,553	29,260	7.8
Profit for the period	1,923	1,658	16.0

[Hong Kong and Singapore, 13 November 2012] Techcomp (Holdings) Ltd ("Techcomp", the "Group" or the "Company", HKSE stock code: 1298, SGX stock code: T43), one of China's leading manufacturers and distributors of analytical and life-science instruments, has released its financial results for the nine months ended 30 September 2012 ("The period").

During the period under review, the Group's revenue saw stable growth with an increase of 12.2% to US\$106.7 million compared to the same period last year, mainly due to increased demand in China for its products in both the distribution and manufacturing businesses as well as the new subsidiary, namely IXRF Inc being acquired during the period.

Gross profit increased by 7.8% to US\$31.6 million compared to same period last year. The gross profit margin decreased 1.2 percentage points to 29.6% (9M2011: 30.8%),

primarily due to the appreciation of Japanese Yen and more pricing support for promotion of products in Europe.

Distribution and administrative expenses increased during the period under review, mainly due to business growth and increase in the sales and marketing activities during the period.

Looking ahead, the Group is facing a daunting task in 4Q2012 as the recent tense Sino-Japan relations had negatively impacted the Group's orders received of Japanese products in PRC. Hence, the management expects the sales of Japanese products in the fourth quarter of the year will be adversely affected.

**Richard Lo, President & CEO of Techcomp** commented, "Given that a significant portion of our distribution products are Japanese products and the Group's revenue in 4Q2012 is traditionally much higher than that of other quarters of the year, the Group's distribution business will continue to be affected in the event that the negative sentiment persists. The Group is taking steps to mitigate this impact by diversifying its supply chain."

The Group has received more enquires from the Europe customers but the management believe the trading condition in Europe market will remain challenging. The Group will continue to leverage on its low cost manufacturing base in the PRC to achieve cost savings and operational synergy for its operations in Europe.

>>>> End

**About Techcomp (Holdings) Ltd (Stock Code: 1298 HK)**

Backed by a strong research team, Techcomp (Holdings) Ltd ("Techcomp") is China's leading manufacturer of highly advanced scientific instruments, with cutting edge technological patents in analytical instruments, life science equipment and laboratory instruments. The Techcomp brand of analytical instruments is used in laboratories for diverse industries ranging from materials analysis and testing to pharmaceuticals, biotechnology, medicine, food and beverage, and to forensics. Techcomp has a strong R&D track record and is an original design and original equipment manufacturer for the world's leading brands of analytical instruments used in research and test applications. Techcomp's strong distribution network for a wide range of the world's leading brands of highly advanced analytical equipment is predominantly in China.

**For more information**

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